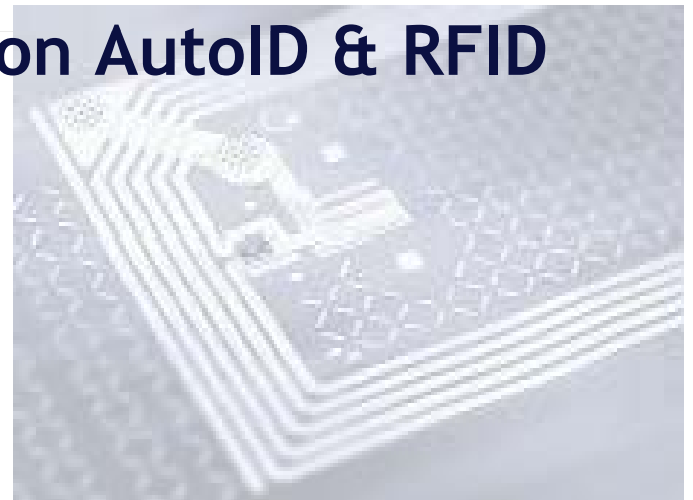


P3 at a glance focusing on AutoID & RFID

**International RFID Congress,
Toulouse - September 2010**



Your Partner - group P3

P3 - INTRODUCTION

P3 - HISTORY

P3 - STRUCTURE

P3 - COMPETENCE
TREE

P3 - SUCCES STORY

P3 - CONTACT



We are a world wide acting consulting company.

Currently nearly **1400 consultants and engineers** are working in our network and we are proud **Innovation Leader** in different business areas and testified with **Excellence Awards** in specific projects.



Our customers are **leading OEMs** of major industries. Our subsidiaries are experts in **Aviation, Automotive, Engineering, Telecommunication, Ship yards, Life Science, Building Industry and Energy.**



Together with our customers we manage their biggest challenges. For the German Government we perform projects on the **2nd highest security level**. We have over **2.000 man years** of successful **project experience** and partnerships with **accountable business responsibilities.**

Organisation of group P3. Experts, around the globe, located where the customer needs us.

P3 - INTRODUCTION

P3 - HISTORY

P3 - STRUCTURE

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P3 ingenieurgesellschaft
Consulting 1)

1) consisting of:

- P3 - Aviation
- P3 - Automotive
- P3 - Networks

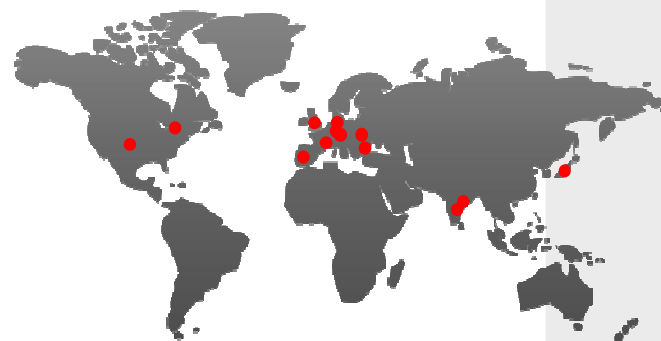
P3 solutions
Mobile Communication 2)

P3 digital services
Offshore & Engineering

P3 systems
Infotainment
Testing

P3 technografik
Documentations

P3 ingenieros
Engineering & Construction



P3 north america
Consulting

P3 india
Offshore & Engineering

P3 ingénieurs
Consulting,
Engineering

P3 japan
Consulting

P3 communications
Consulting,
Testing 2)

P3 ec
UK
Consulting,
Engineering

2) January 1st 2009 the two sister companies of P3 dealing with telecommunications, P3 Solutions GmbH and P3 networks GmbH, have been merged into P3 communications GmbH

The structure of group P3 is easy to understand: we combine strategies, concepts and processes to give a pragmatic end to end solution. We don't just recommend, we do !!

P3 - INTRODUCTION

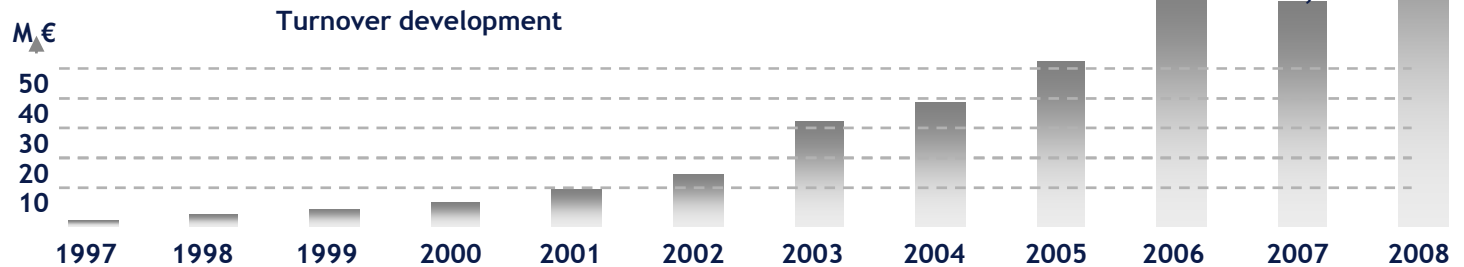
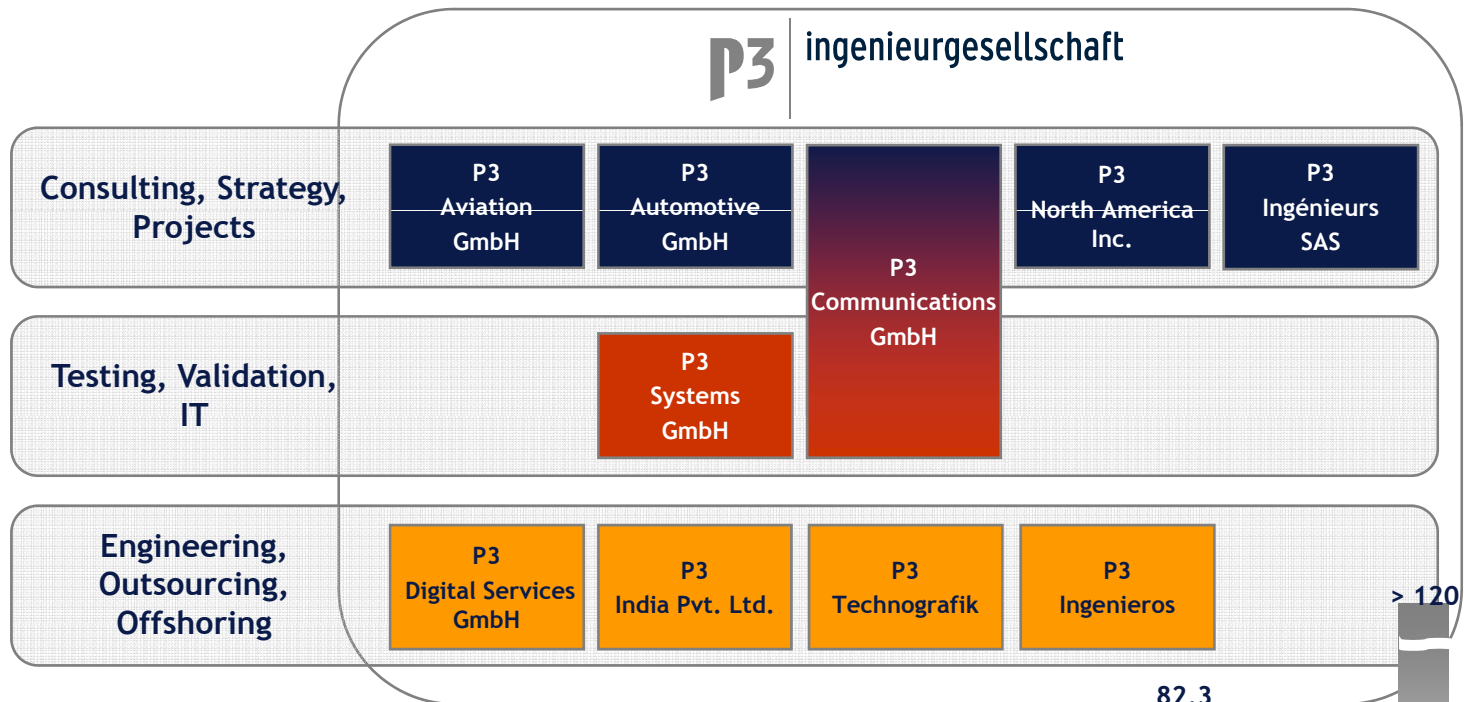
P3 - HISTORY

P3 - STRUCTURE

P3 - COMPETENCE TREE

P3 - SUCCES STORY

P3 - CONTACT



P3 core competences - 3 integrated competence dimensions.
You, the customer, can decide in which level we will add value in your organization. P3 is able to attend you in all management & operative disciplines.

P3 - INTRODUCTION

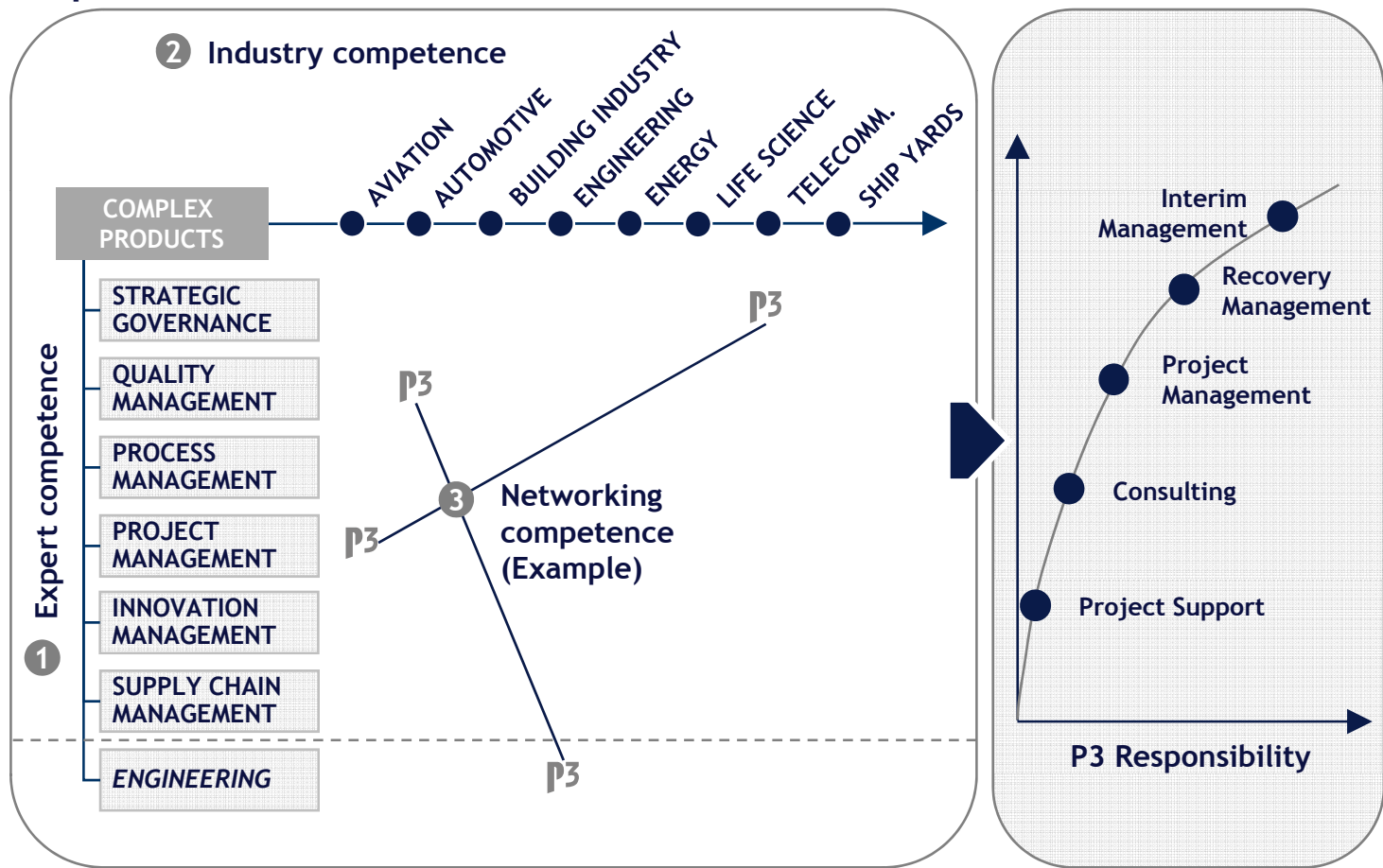
P3 - HISTORY

P3 - STRUCTURE

P3 - COMPETENCE TREE

P3 - SUCCES STORY

P3 - CONTACT



Auto-ID & RFID projets, where ? →

Potential business areas:

Core competences:

- P3 - INTRODUCTION
- P3 - HISTORY
- P3 - STRUCTURE
- P3 - COMPETENCE TREE: AutoID& RFID**
- P3 - SUCCES STORY
- P3 - CONTACT

Supply Chain:

- Real-time-Tracking & Tracing
- Improved and more reliable demand control
- Transparent inventory

MROs/Suppliers:

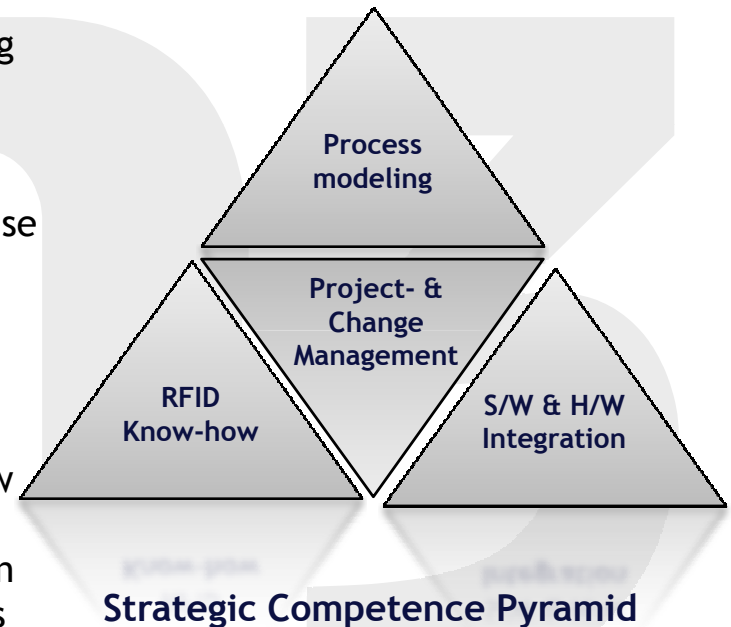
- Simplified Config-Management
- Efficient Life Cycle Management
- Accelerated MRO processes

Logistics/Distribution:

- Realtime-Tracking
 - Faster process execution
 - Minimized stock
- Improved warehouse management

Assembly:

- Improved data/information flow
- More accurate and efficient configuration
- Improved cycle-times



Auto-ID & RFID projets, why? →

How benefits comes:

Business benefits:

P3 - INTRODUCTION

P3 - HISTORY

P3 - STRUCTURE

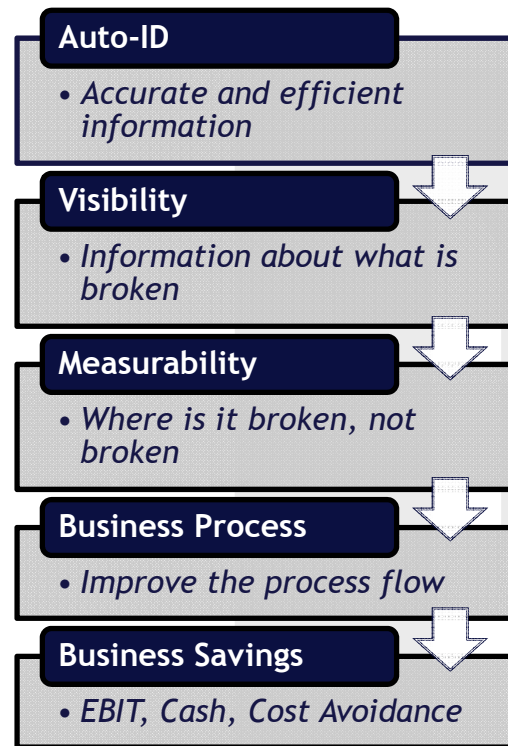
**P3 - COMPETENCE
TREE: AutoID& RFID**

P3 - SUCCES STORY

P3 - CONTACT

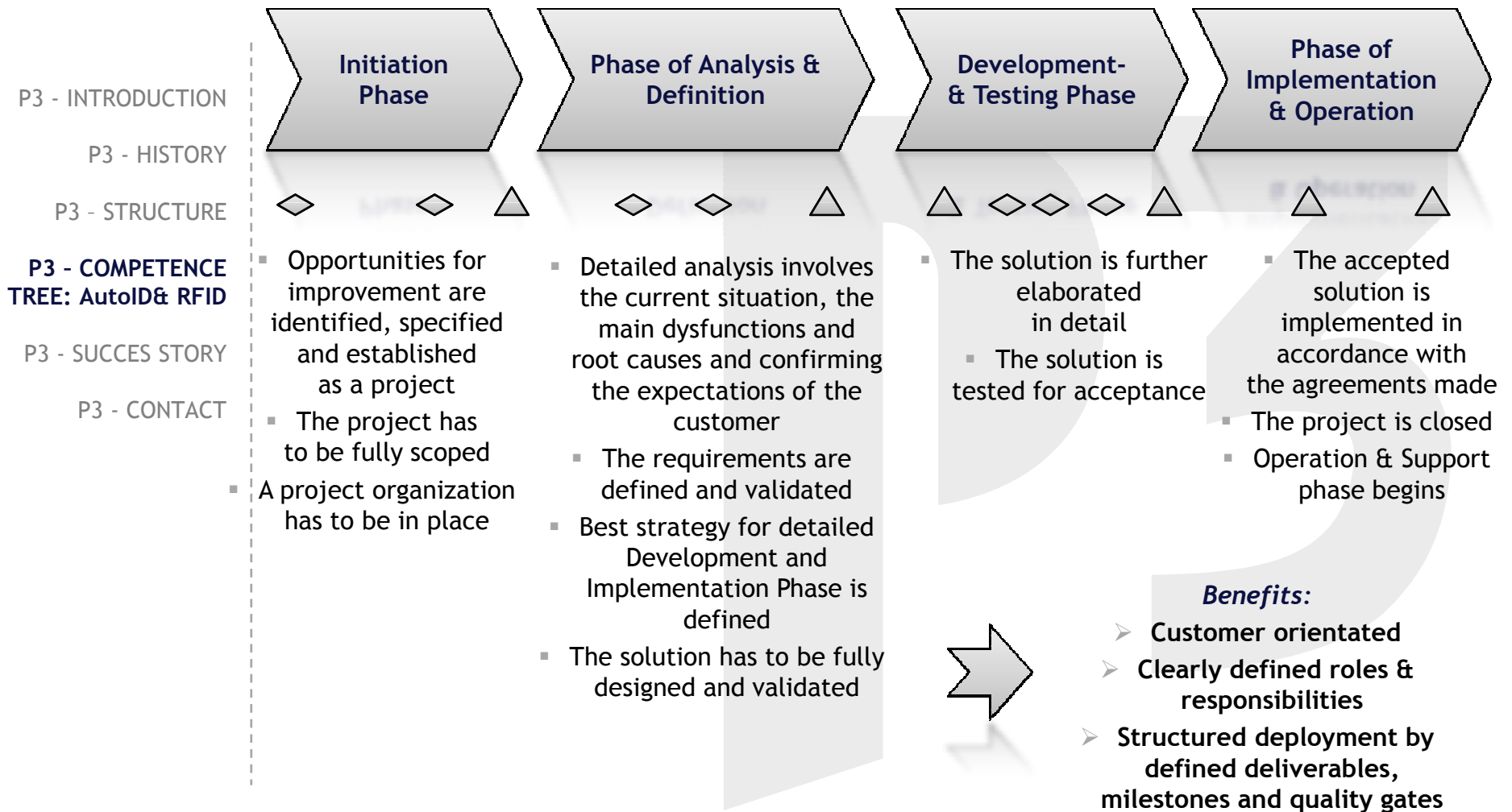
Quick wins through
data automation

Long term wins through
structural process
transformation



- Improved operational efficiency , process transparency
- Improved supply chain management, enterprise asset management, and product tracking and authentication
- Lower costs and higher return on investment
- Competitive advantages, faster cycle times of stock items

Auto-ID & RFID projects, *how?* RFID Deployment Model^{P3} - customer orientated project management with methods and tools for full visibility



They already trusted us for their AutoID & RFID projects

P3 - INTRODUCTION

P3 - HISTORY

P3 - STRUCTURE

P3 - COMPETENCE
TREE

P3 - SUCCES STORY

P3 - CONTACT

Aeronautics:

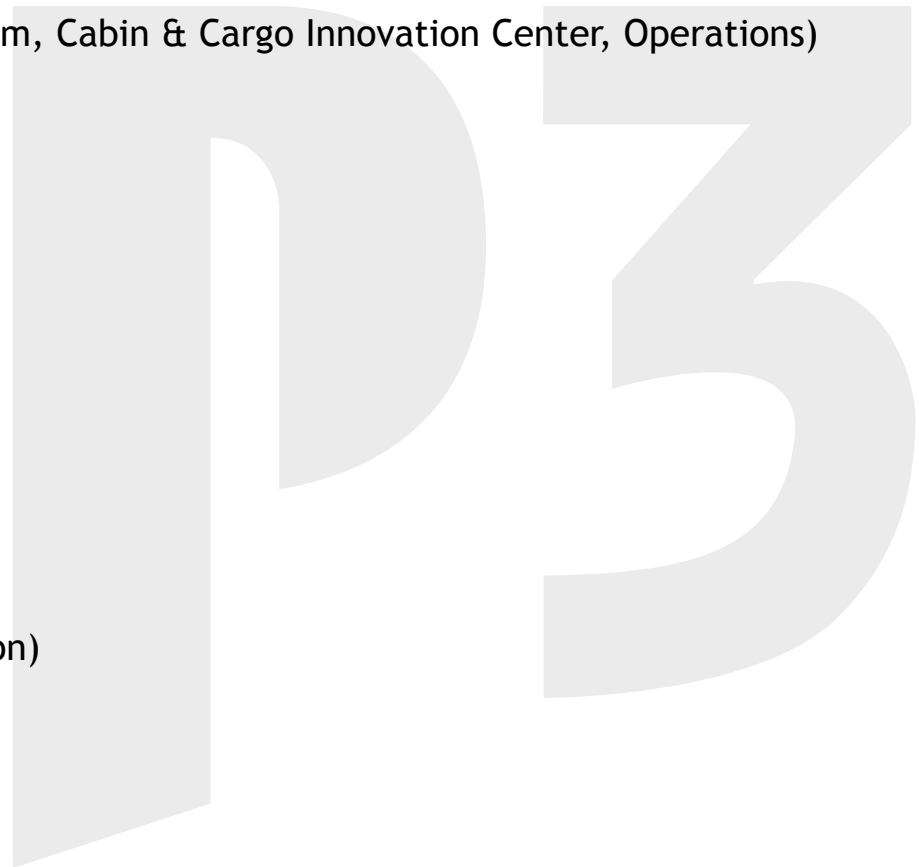
- Airbus (VCV & AutoID programm, Cabin & Cargo Innovation Center, Operations)
- EADS Elbe Flugzeugwerft
- Lufthansa Technik
- GateGourmet

Automotive:

- Daimler Chrysler
- Daimler
- Grammer
- ElringKlinger

Other industries:

- Deutsche Post
- Lecos (IT Services & Integration)
- 1 & 1 (Telecommunications)
- RWE (Energy)



Any question, need ? Please contact us:

P3 - INTRODUCTION

P3 - HISTORY

P3 - STRUCTURE

P3 - COMPETENCE
TREE

P3 - SUCCES STORY

P3 - CONTACT



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